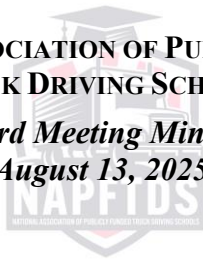


**NATIONAL ASSOCIATION OF PUBLICLY FUNDED  
TRUCK DRIVING SCHOOLS**

***Board Meeting Minutes  
August 13, 2025***



**The following members were in attendance:**

- |                               |                          |                     |
|-------------------------------|--------------------------|---------------------|
| 1. Behnke, Rob                | 8. Frindt, Tina          | 15. Tulk, Donnie    |
| 2. Blair, Missy               | 9. Garsee, Martin        | 16. Turner, Celeste |
| 3. Buechel, Bill              | 10. Latigo, Lorie        | 17. Vincent, Lesley |
| 4. Cervantes, Lynette         | 11. Inman, David         | 18. Willing, Nikole |
| 5. Clarks-Pritchard, Douglass | 12. Quackenbush, Deborah | 19. Zdrojewski, Dan |
| 6. Diaz, Tony                 | 13. Schultz, Jill        |                     |
| 7. Fontes, Mary               | 14. Thorpe, John         |                     |

**The following members were not in attendance:**

- Atwood, Cindy

**CALLED TO ORDER:** By Donnie Tulk at 9:30 a.m., C.S.T.

**Approval of Minutes, July 9, 2025.** Review of minutes.

**MOTION:** To approve July 9, 2025 minutes by Lynette Cervantes; 2<sup>nd</sup> by Rob Behnke. ***Motion Carried.***

**Treasurer's Report.** Rob Behnke shared the following Treasurer Report with the Board. Tina Frindt shared that the discount on QuickBooks (QB) has expired. QB gave us 50% off for the discount \$60.95 which is the Miscellaneous income. Expenses to go up until after the end of the year. Deborah Quackenbush stated that the Association gets accounting and payroll feature from QB as well. Bill Buechel asked how many of the sponsors have paid? Crissie Moffet shared that most have paid but some of them asked to spread out the invoices. Deborah Quackenbush thanks the Board for all their support in the passing of her brother.

<u>Income</u>	<u>Jul-25</u>	<u>TOTAL</u>	<u>Budget - 2025</u>
Dues	\$ 1,206.25	\$ 24,587.50	\$ 56,125.00
Partners (Silv,Gold,Plat)	\$ -	\$ 67,500.00	\$ 65,000.00
Conference Registrations	\$ -	\$ 35,100.00	\$ 35,100.00
Meals/Banquet Fee	\$ -	\$ 1,725.00	\$ 1,725.00
Meal/Conference			
Sponsorships	\$ -	\$ 17,000.00	\$ 17,000.00
Regional Sponsorship	\$ 3,500.00	\$ 7,000.00	\$ 15,000.00
Promotional Sales	\$ -	\$ -	\$ -
Advertising - Learning Curve	\$ 500.00	\$ 750.00	\$ 1,500.00
MultiView/MultiBrief	\$ -	\$ -	\$ 500.00
Misc.	\$ 60.95	\$ 994.45	\$ 873.48
	<b>\$ 5,267.20</b>	<b>\$ 154,656.95</b>	<b>\$ 192,823.48</b>
			<b>80%</b>
<u>Expenses</u>	<u>Jul-25</u>	<u>TOTAL</u>	<u>Budget - 2025</u>
Exec Dir Stipend-MG	\$ 2,565.00	\$ 17,955.00	\$ 30,010.50
Admin Assist Sal-CLM	\$ 2,831.20	\$ 21,234.00	\$ 36,805.60
Fin/Tech Assist Fee-TF	\$ 807.50	\$ 7,433.76	\$ 14,576.26
Office Supplies	\$ 15.89	\$ 1,392.44	\$ 2,150.00
Office Equipment	\$ 8.46	\$ 365.03	\$ 108.00
Postage/Shipping	\$ -	\$ 1,130.08	\$ 1,350.00
QuickBooks Fees	\$ 181.79	\$ 649.25	\$ 1,194.00
Credit Card/Bank Fees	\$ 118.36	\$ 2,645.93	\$ 2,250.00
Telephone	\$ 51.26	\$ 205.05	\$ 312.00
Conference Costs	\$ -	\$ 45,085.74	\$ 45,085.74
Reg Meeting/Reg Costs	\$ -	\$ 2,740.28	\$ 15,000.00
Legal Exp - McCarty Law	\$ -	\$ -	\$ 220.00
CLA Accountant Fees	\$ -	\$ -	\$ 3,250.00

Website	\$	335.00	\$	835.00	\$	670.00
WI Dept. of Fin Lic/Rep Fees	\$	-	\$	54.00	\$	45.00
Federal Income Taxes Annual	\$	-	\$	-	\$	-
WI Income Taxes Annual	\$	-	\$	-	\$	-
Payroll Taxes	\$	1,259.50	\$	9,381.71	\$	16,308.96
Marketing	\$	-	\$	3,870.00	\$	4,120.00
Sponsorships	\$	-	\$	1,000.00	\$	1,000.00
Misc.	\$	101.80	\$	629.90	\$	1,200.00
Travel Expenses						
Executive Director	\$	-	\$	5,375.01	\$	8,500.00
President	\$	-	\$	-	\$	-
Board Member:	\$	-	\$	-	\$	-
Crissie Moffet:	\$	-	\$	936.37	\$	936.37
Other: Tina Frindt	\$	-	\$	1,550.29	\$	1,445.06
<b>Total Expenses</b>	\$	<b>8,275.76</b>	\$	<b>124,468.84</b>	\$	<b>186,537.49</b>
				\$	30,188.11	67%
Checkbook Balances						
Bank of America	\$	126,278.02	\$	-	\$	6,285.99
Wells Fargo	\$	123,480.74				
Wells Fargo CD	\$	53,004.54				
	\$	176,485.28				

**MOTION:** To approve August Treasurer Report by Martin Garsee; 2<sup>nd</sup> by Lesley Vincent. ***Motion Carried***

**President's Report.** Donnie Tulk shared that he spoke with David John from Salina Area Technical College that his administration wants him to quit verifying grades. After a discussion, the administration is going to allow him to release that information again. Discussion included the impact of the new Pell Grant program, which will cover certification programs from 150 to 400 hours, and potential changes in truck driver training oversight from the Department of Education to the Department of Labor.

**Executive Director Report.** Martin Garsee was on a webinar last week on short-term Pell grants. It looks like it will be September 26 before it goes into effect. This is something to look forward to and is still tied into 8 weeks. This is definitely a move in the right direction. Martin Garsee is meeting with FMCSA today after lunch. The TPR has slowed down on removals. It was noted that one of the largest schools in Nebraska has registered for one location and it is in 6 states and are on the TPR once. There is a whole new emphasis as to when it becomes criminal and then goes over to the FBI. New leadership for FMCSA is being stonewalled right now. It was also noted that regional financial sponsorship is down quite a bit. As of today, it is \$14,450. It was noted for hosts to check on local business that would support regional meetings.

Martin Garsee shared that a law firm contacted Crissie Moffet by email which was forwarded to Martin Garsee on Driver fatigue. This information was forwarded to Board as a board item for today. Deborah Quackenbush stated that she reviewed the information and it looked like it was good information. The Association should try to get them to join as an Associate member, engaging on the education side. They could also advertise in the NewsBrief and/or the Learning Curve. Martin Garsee would like to follow-up with them and will get back with the Board.

Martin Garsee also thanked the Board for their thoughts, prayers, donations and flowers on the death of his mother.

Rob Behnke also shared issues with unauthorized use of marketing materials by pop-up CDL schools and the need for better regional sponsorship to cover budget shortfalls. Jill Schultz stated that it is a copyright infringement and should possibly include potential legal action, exploring options for addressing the issue of other training providers copying or stealing content and materials from NAPFTDS member schools. John Thorpe stated that they are seeing the same thing in Oklahoma.

**Committee Reports.** 1) Carrier: Celeste Turner reported that she received information from their attorney on what is ok to send out. I will be sending out to the committee. Jill Schultz state that a lot of this information is not related to credit information. States and Attorneys have different interpretations. Tenstreet has MVR, etc. a lot is related to credit information and gets really touchy on what you can actually receive. 2) Conference/Nomination: Martin Garsee shared that a couple of speakers are confirmed. The Committee is also looking at members presenting. Martin Garsee shared that any speakers that you may have heard that you feel are a good fit for conference, please get the information to Crissie Moffet. A golf survey has been sent to membership – please complete and return. 3) Education: John Thorpe sent out the PowerPoint on Best Practices, please return the questions with responses. 4) Finance: Refer to the Treasurer Report Above. 5) Marketing/Social Media: Bill Buechel reported that the regionals were placed on Facebook. 6) Membership: Dan Zdrojewski stated that there is a lot going on. Dan would like to give Tina Frindt a 'shout out' and has been phenomenal in combining workbooks and is a lot of outreach to past members. She has also been tackling these lists with some of the previous members. Regional email templates have been

worked on to share and increase regional attendance. Dan Zdrojewski asked Celeste Turned if there was a way to find potential carriers in the area and invite them to regionals to see what NAPFTDS is all about. 7) Regionals: Crissie Moffet requested that the Board let her know what regional meetings they are attending. 8) Regulatory: Donnie Tulk shared the regulatory report as Jill Schultz had to leave meeting.

#### Med card waiver issued

FMCSA is allowing CDL holders and motor carriers to continue to possess paper med cards for 15 days post-exam, due to incomplete implementation of Phase 2 of the CDL Medical Certification Integration (NRH) across all states. This waiver will remain in effect until October 12, 2025.

#### Intrastate exemption denied

FMCSA has denied an exemption request from a driver training school seeking to train out-of-state 18- to 20-year-old students with a "K"

restriction on their CLP. FMCSA stated that "allowing drivers with a "K" restriction to operate in states other than their state of domicile would disrupt and confuse each state's use of the "K" restriction."

#### Under the hood waiver extended

FMCSA announces its decision to allow state driver licensing agencies the option to waive the "under-the-hood" portion of the pre-trip vehicle inspection skills test requirement for CDL applicants seeking to operate CMVs in intrastate public transportation.

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A decision on non-cdl training by the Board. Rob Behnke shared that there is non-cdl training within the United States such as US venture with auto parts, tires, etc. They are DOT vehicles but do not require a CDL. Fox Valley Technical College is doing a test pilot. Donnie Tulk stated that he is seeing more of this as well. Dan Zdrojewski also shared that there are food trucks and ambulance drivers too.

Dan Zdrojewski stated that clothing store was brought up and Martin Garsee sent a list to go through. Martin Garsee will follow-up on this.

***MOTION to Adjourn by Celeste Turner, 2<sup>nd</sup> by Lynette Cervantes. Motion Carried.***

***REMINDER! NEXT REGULAR MEETING: September 10, 2025, 9:30 a.m., C.S.T.***